SNAPSHOT of HOME Program Performance--As of 12/31/10 Local Participating Jurisdictions with Rental Production Activities



Participating Jurisdiction (PJ): Salinas State: CA

PJ's Total HOME Allocation Received: \$15,696,110 PJ's Size Grouping*: C PJ Since (FY): 1992

					Nat'l Ranking (Percentile):*
Category	PJ	State Average	State Rank	Nat'l Average	Group C	Overall
Program Progress:			PJs in State: 93			
% of Funds Committed	99.05 %	96.49 %	21	96.48 %	67	72
% of Funds Disbursed	92.77 %	88.28 %	21	89.00 %	64	65
Leveraging Ratio for Rental Activities	13.84	5.83	1	4.81	100	100
% of Completed Rental Disbursements to All Rental Commitments***	84.78 %	77.63 %	46	83.25 %	19	27
% of Completed CHDO Disbursements to All CHDO Reservations***	60.19 %	70.30 %	57	70.99 %	22	25
Low-Income Benefit:						
% of 0-50% AMI Renters to All Renters	83.53 %	81.96 %	43	81.75 %	46	48
% of 0-30% AMI Renters to All Renters***	29.32 %	41.30 %	68	45.84 %	25	21
Lease-Up:						
% of Occupied Rental Units to All Completed Rental Units***	86.35 %	96.50 %	79	96.12 %	12	10
Overall Ranking:		In St	ate: 48 / 93	Nation	nally: 38	34
HOME Cost Per Unit and Number of Completed	l Units:					
Rental Unit	\$32,166	\$36,975		\$27,889	249 Units	48.60
Homebuyer Unit	\$24,559	\$21,536		\$15,632	189 Units	36.90
Homeowner-Rehab Unit	\$34,804	\$27,502		\$21,037	74 Units	14.50
TBRA Unit	\$0	\$2,232		\$3,206	0 Units	0.00

^{* -} A = PJ's Annual Allocation is greater than or equal to \$3.5 million (59 PJs)

Source: Data entered by HOME Participating Jurisdictions into HUD's Integrated Disbursement and Information System (IDIS)

B = PJ's Annual Allocation is less than \$3.5 million and greater than or equal to \$1 million (216 PJs)

C = PJ's Annual Allocation is less than \$1 million (284 PJs)

 $^{^{\}star\star}$ - E.g., a percentile rank of 70 means that the performance exceeds that of 70% of PJs.

^{***-} This category is double-weighted in compiling both the State Overall Ranking and the National Overall Ranking of each PJ.

		P	rogram aı	nd Beneficia	ry Cha	racteristic	s for Complete	d Units			
Participating Jurisdiction (P.	J): Salinas				CA						
Total Development Costs:			ental	Homebuyer	Homeowner		CHDO Operating	ating Expenses:	PJ:	0.0 %	
(average reported cost per unit in HOME-assisted projects)	PJ:		\$244,551	\$126,042		\$35,335	(% of allocation)		National Avg:	National Avg: 1.2 %	
	State:*		\$141,290	\$116,319		\$28,818					
	National:**		\$99,461	\$78,568		\$23,907	R.S. Means	Cost Index: 1	.12		
			Homebuyer	Homeowner	TBRA				mebuyer Home	owner TBRA	
RACE:		%	%	%	%		OLD TYPE:	%	%	% %	
White:		27.9	5.3	32.4	0.0	Single/N	lon-Elderly:	20.0	3.7	189 00	

		•	Homeowner	TBRA		Rental	Homebuyer	Homeowner	TBRA
RACE:	%	%	%	%	HOUSEHOLD TYPE:	%	%	%	%
White:	27.9	5.3	32.4	0.0	Single/Non-Elderly:	20.0	3.7	18.9	0.0
Black/African American:	3.3	0.5	0.0	0.0	Elderly:	34.9	0.0	44.6	0.0
Asian:	2.3	0.0	4.1	0.0	Related/Single Parent:	14.9	17.5	10.8	0.0
American Indian/Alaska Native:	0.0	0.0	0.0	0.0	Related/Two Parent:	12.1	76.7	23.0	0.0
Native Hawaiian/Pacific Islander:	0.5	0.0	0.0	0.0	Other:	18.1	1.6	1.4	0.0
American Indian/Alaska Native and White:	0.5	0.0	0.0	0.0					
Asian and White:	0.9	0.0	0.0	0.0					
Black/African American and White:	0.9	0.0	0.0	0.0					
American Indian/Alaska Native and Black:	0.0	0.0	0.0	0.0					
Other Multi Racial:	0.9	0.0	0.0	0.0					
Asian/Pacific Islander:	0.0	2.1	13.5	0.0					
ETHNICITY:									
Hispanic	62.8	92.1	50.0	0.0					
HOUSEHOLD SIZE:					SUPPLEMENTAL RENTAL AS	SSISTAN	-		
1 Person:	60.5	2.1	32.4	0.0	Section 8:	23.7	0.0		
2 Persons:	10.7	5.3	21.6	0.0	HOME TBRA:	0.0			
3 Persons:	7.4	20.1	9.5	0.0	Other:	10.7	•		
4 Persons:	11.6	21.2	12.2	0.0	No Assistance:	65.6			
5 Persons:	4.2	30.2	9.5	0.0					
6 Persons:	3.7	14.3	10.8	0.0					
7 Persons:	0.9	3.7	1.4	0.0					
8 or more Persons:	0.9	3.2	2.7	0.0	# of Section 504 Compliant U	nits / Co	mpleted Un	its Since 200	1 58

^{*} The State average includes all local and the State PJs within that state



^{**} The National average includes all local and State PJs, and Insular Areas

[#] Section 8 vouchers can be used for First-Time Homebuyer Downpayment Assistance.

— HOME PROGRAM — SNAPSHOT WORKSHEET - RED FLAG INDICATORS

Local Participating Jurisdictions with Rental Production Activities

Participating Jurisdiction (PJ): Salinas State: CA Group Rank: 38 (Percentile)

State Rank: 48 93 PJs
Overall Rank: 34
(Percentile)

Summary: 1 Of the 5 Indicators are Red Flags

FACTOR	DESCRIPTION	THRESHOLD*	PJ RESULTS	RED FLAG
4	% OF COMPLETED RENTAL DISBURSEMENTS TO ALL RENTAL COMMITMENTS	< 77.87%	84.78	
5	% OF COMPLETED CHDO DISBURSEMENTS TO ALL CHDO RESERVATIONS	< 53.90%	60.19	
6	% OF RENTERS BELOW 50% OF AREA MEDIAN INCOMF	< 70%**	83.53	
8	% OF OCCUPIED RENTAL UNITS TO ALL RENTAL UNITS	< 92.09%	86.35	
"ALLOCATION-Y	'EARS" NOT DISBURSED***	> 2.415	0.9	

^{*} This Threshold indicates approximately the lowest 20% of the PJs



^{**} This percentage may indicate a problem with meeting the 90% of rental units and TBRA provided to households at 60% AMI requirement

^{***} Total of undisbursed HOME and ADDI funds through FY 2005 / FY2005 HOME and ADDI allocation amount. This is not a SNAPSHOT indicator, but a good indicator of program progress.